



“We felt we got the professional support and guidance we were looking for”

- Noam Morginstin
CEO & Co-Founder



Who We Are



GRSee Consulting is your trusted partner when it comes to compliance.

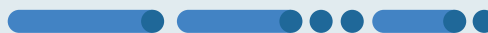
Our suite of services ensures you are always compliant so you can focus on your business.

After hundreds of SOC 2 & ISO projects of using our proved self-developed frameworks and methodologies, we assure the most efficient projects.

Our team of CPAs, ISO lead implementers and auditors will guide your organization through the audit process from start to finish.

CASE STUDY

Exigence



Problem

As a critical incident management solution provider, Exigence handles a large volume of sensitive data for their clients, which primarily comprises the Fintech and SaaS industries. They were already security-oriented but were required to convey their security to prospective clients by presenting 3rd party certifications. Many of their clients require ISO 27001 or SOC2. Without those certifications, the firm found it hard to meet customers' contractual requirements.



Solution

The firm contacted GRSee Consulting to obtain assistance in achieving and maintaining compliance for the certifications they needed. We assessed their existing standards and created a detailed roadmap to bring the firm up to compliance standards. By combining two goals into a single action plan, we were able to save them time and money in their effort to become certified. Exigence is now certified in both ISO 27001 and SOC2. The CEO stated, “We felt we got the professional support and guidance we were looking for. As a result, the certification process was optimal for both SOC2 and ISO 27001”



Results

After acquiring the two most trusted certifications for its prospective clients, the firm was able to easily continue successfully passing potential customers' security assessments. They now have hard evidence of their dedication to security that they can share to attract more clients and close more deals in the future. By using GRSee Consulting's proven approach to combined certification preparation, the firm was able to significantly increase their revenue with minimal investment.