



“We felt there’s an owner to the project, that knows from start to finish what to do and how to do it in the most efficient way.

For me that’s a project with a positive ROI”

Kobi Kochavi, Senior Information Security Manager at Forter

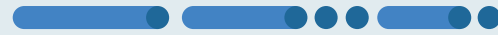


Who We Are



GRSee Consulting is a company that’s focused on helping clients achieve their compliance needs. Our selection of services is designed to protect you from cyber threats and prevent costly legal potholes. We can guide your organization through the certification process for payment card industry data security standard (PCI-DSS) and provide management services to make sure you’re always ready for audit.

CASE STUDY



Problem

Forter approached GRSee Consulting to get help preparing for an audit for their PCI-DSS certification. We helped them improve their entire compliance program so that the audit took less time, caused less stress, and had a successful outcome.

Forter was already certified when they came to us. The problem was that the consulting vendor they were working with at that time was slow to respond and lacked any organization in the preparation process. During such a complex project, it’s common for the client to have questions. A fast response time is crucial for the project to stay on track and for the client team to be fully prepared in time. Forter’s team are not PCI experts, so the professionalism and knowledge of their consulting vendor is critical. They could not continue working with a vendor they had to chase down for answers.



Solution

Before getting started on the project, we collaborated with Forter to establish a work protocol to ensure efficient and convenient communication throughout the process. We started with a re-scoping and detailed gap analysis to identify where compliance required improvement before the audit. Forter’s team received an easy-to-understand work plan for gap mitigation and they were able to follow it without any issues. GRSee Consulting works hard to ensure our frameworks and deliverable are always easy for our clients to understand and apply. We were able to streamline their entire PCI-DSS program in one continuous process. This efficiency lowers the overall cost of services for the client.



Results

Our client-centric approach to compliance consulting helped the Forter team understand the process more easily than before. They were able to prepare for their audit without cramming at the last minute and the project ended in a successful audit, which also took less time than their previous audits. That means Forter gets to keep their PCI-DSS certification and continue with business as usual. The long-term partnership we formed with Forter will function to keep their business compliant and efficient for years to come.